



**XVI International Business and Economy Conference
Puerto Montt, Chilean Patagonia, January 4-7, 2017**

<http://www.ibec-info.org/2017/>

Hosting Institution:

Austral University of Chile at Puerto Montt



Call For Papers, Proposals, and Cases

Extended Deadline: September 30th, 2016

IBEC invites the submission of proposals for its 16th annual research conference to be held in Puerto Montt, Chile. The objective of IBEC is to provide a forum for intellectual discussion among scholars and practitioners. We seek to provide a platform to analyze the strategic challenges faced by firms, educators, governments, and other institutions in the global arena. For details on topics for IBEC 2017, please refer to page 3.

SUBMISSIONS
WILL BE
PEER
REVIEWED,
ACCEPTANCE
BEING BASED
ON QUALITY
AND
RELEVANCE.

Refereed Submissions -Guidelines

You are invited to submit either an Extended Abstract or a Completed Manuscript of research papers or teaching case studies for presentation at the conference.

Extended abstracts: A submission should explicitly contain: 1. Background & Problem Statement; 2. Objectives; 3. Methods / Procedures; 4. [Expected or Preliminary] Results; and 5. References. Extended abstracts between 3 to 5 pages are preferred.

Complete papers: No specific structure is required for complete papers. We strongly recommend complete papers not to exceed 12 pages.

Formatting guidelines for either extended abstracts or complete papers are provided on the conference website. Follow the **PROCEEDINGS GUIDELINES** document.

Proposals should be written in English. Submissions will be peer reviewed, acceptance being based on quality and relevance.

Decision notifications will be sent to authors by **October 30th**.

Authors of accepted proposals will have up to 30 minutes (Q&A included) to present their topic in the conference.

Submissions should be done via the conference web site: <http://www.ibec-info.org/2017/>. To submit, you also need to "Register for IBEC 2017" on the website. In case you have problems registering, email your proposal to ctrejope@utk.edu. Within two days of submission you will be contacted to acknowledge your submission. If you do not hear from IBEC after two days, contact the editor-in-chief or any of the editors.

CONFERENCE
PROCEEDINGS
WILL BE
PUBLISHED
ONLINE IN
SOCIAL
SCIENCE
RESEARCH
NETWORK.

Conference Proceedings in Social Science

Accepted papers and cases presented in the conference will be published online, at the discretion of authors, in the **Social Science Research Network** [Conference proceedings with the U.S. Library of Congress, **ISSN 1537-2316**]. Proceedings will be published after the conference. Authors retain copyright of their works. Papers presented in Bangkok (2015) and Germany (2016) are

posted in www.ssrn.com [Research network: Management / Conference and Meetings]. When submitting your proposal for the conference closely follow the PROCEEDINGS GUIDELINES document available in the conference website.

Awards

Best paper awards will be given to competitive papers upon the recommendation of Editors. Around five best paper awards—best in several disciplines—are given every year.

Outstanding Award Papers may be considered for publication in a journal. Award papers from IBEC China 2014 were published in the *Journal of International Business and Economy* (JIBE) www.i-jibe.org/, ISSN 1527-8603. Vol 15(1) Summer 2014. JIBE is published by San Francisco State University

and The Institute for Industrial Policy Studies. Selected award papers from IBEC Bangkok 2015 were published in *Contaduría y Administración* (C&A), www.journals.elsevier.com/contaduria-y-administracion/ ISSN 0186-1042. C&A is a Scopus journal published by Universidad Nacional Autónoma de México (UNAM). Selected papers from IBEC Germany will be published in JIBE during the fall 2016.

BEST PAPER AWARDS WILL BE GIVEN TO COMPETITIVE PAPERS UPON THE RECOMMENDATION OF EDITORS.

Topics

The topics for IBEC include, but are not limited to: international business environment, marketing strategies, international strategy, import/export management, world markets and global competition, organizational behavior management, management philosophy, health management issues, human resources strategies, management of education, expatriate management, business education, international entry strategies, transfer of technology / knowledge, cross-cultural consumer behavior, international logistics, information systems, operations management, international finance, international accounting, intercultural management, trade policy, and FDI policy. Both, practitioners and scholars, are encouraged to submit company case studies.

Conference Venue and Hotels

The conference venue is the Austral University of Chile at Puerto Montt.

Some hotels around 2-4 miles away from campus include the four star chain **Holiday Inn** and the five star **Hotel Manquehue**. There are other 4 star hotels close to campus. However, if you plan to attend the conference we recommend you to book your room as soon as possible since January is a high tourism season in Puerto Montt.





IBEC 2010, Prague

Conference Fees Structure

A Paper-Presenting Professional or Academician: **USD 300.**

A Paper-Presenting Student: **USD 150.**

A Co-Author Participant: **USD 150.**

A "Guest" Participant or Observer sponsored by an Author (not an author or co-author): **USD 75.***

An "Observer" not sponsored by a presenting author: **USD 200.**

*Maximum three guests per author. Additional guests pay regular presenter fees.

These fees will cover the conference welcoming reception, lunch, dinner and cultural activity. Conference fees can be paid online by credit card only after an acceptance notification has been received by authors.

Details of Activities & Relevant Dates

Jan. 4th: Welcome Reception at 6:30 PM.

Jan. 5th & 6th: All day presentations, coffee breaks, lunch, dinner and cultural activity.

Jan. 7th: IBEC 2018 mid-morning planning committee meeting & organized tour. Organized tour participation is optional and may include extra cost for participants. Additional information will be provided as the conference approaches.

Submission Deadline: September 30th, 2016

Decision notifications sent to authors: By October 30th.

Conference Fee Payment Deadline: November 15th. Options for conference fees payments: a) online by using credit card, b) wire transfer, or c) check. Details on the conference website.

IBEC

The International Business and Economy Conference is administered by an executive committee and an advisory board. To achieve the objective of providing a platform for intellectual discussion among scholars and practitioners, IBEC rests on the collaboration of recognized scholars and institutions who voluntarily collaborate every year.



IBEC Germany 2016

RECENT PREVIOUS

IBECs:

USA (2008),
INDIA (2009),
THE CZECH
REPUBLIC
(2010), MEXICO
(2011);
USA (2012),
FRANCE (2013),
CHINA (2014),
THAILAND
(2015), AND
GERMANY (2016).



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COLLABORATION
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EVERY YEAR.

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